

## MEDICA CONSTITUTES MEDICA ADVANCED TECHNOLOGIES LTD

Medolla (MO), 28 October 2022 – Medica S.p.A., an integrated Italian biomedical and MedTech group with a strong international footprint, announces that it has incorporated Medica Advanced Technologies Ltd, a commercial company that will be dedicated to business development, mainly in the Apheresis division, in the British territory.

The incorporation took place with a share capital of 100 thousand pounds and the corporate structure is made up of Medica SpA for 85%, Nasar Hussain for 10% and Paul Jeffrey for 5%. The board of directors is made up of Marco Fecondini, Giovanni Plasmati and Nasar Hussain, the latter having commercial responsibility in the UK.

The establishment of the Company is part of the geographic expansion project of Medica's business, with a particular focus on direct sales to English healthcare facilities, at a time that Medica management considers particularly favorable for the entry into the territory of new players, such as Medica Advanced Technologies Ltd.

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### Medica Profile

Medica Group is operating since 1985 in the biomedical district of Mirandola (Italy). Development of innovative products for blood purification has always been company's core business. Thanks to the activity of two extremely dynamic R&D groups (medical equipment, membranes and disposable), the Group competes successfully in several markets, namely:

- **Medical** (dialysis, CRRT, ECCO2, Apheresis, DFPP, CHF, HIPEC, pre-transplant organ perfusion, bioregenerative medicine, gastroenterology, urodynamics, oxygen humidification).
- **Microbiological purification of water**
- **Industrial automation** for the biomedical sector.

R&D focus has been integrated over the years with a highly automated production systems in five different facilities, four in Italy and one in Tunisia, and two commercial entities (in US and in China).

The key success factors of the Group are:

- **extrusion of hollow fiber membranes** for hemofiltration, plasmapheresis, cascade filtration, oxygen humidification, ultrafiltration and microfiltration of water
- **vertical integration**, proved by the ability to manage not only the design and development of medical disposables and equipment, and the development of the automation technologies required for their production as well.
- **International recognition with significant share of export**, with sales in over 60 countries.

The Medica group closed its consolidated financial statements for 2021 with revenues of 43.8 million euros (44.1 million euros in 2020), EBITDA of 9.9 million euros (9.5 million euros in 2020), EBIT of € 5.8 million (€ 5.6 million in 2020) and net profit of € 5.0 million (€ 3.8 million in 2020).

**UNI CEI EN ISO 9001:2015**  
**UNI CEI EN ISO 13485:2016**

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