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MEDICA CONSTITUTES MEDICA USA INC.

Medolla (MO), 19 October 2022 - Medica S.p.A., an integrated Italian biomedical and MedTech group with a strong international footprint, announces that it has set up Medica USA Inc., a company dedicated to the development of the medical business in North America

The constitution took place in Delaware (USA) with a share capital of 10 thousand dollars and the company is 100% controlled by Medica SpA. The board of directors is made up of Luciano Fecondini, Marco Fecondini and Ludovico Giavotto.

The establishment of the company is part of the project for the geographical expansion of sales in a territory that has always represented one of the most important for Medica. For over a year Medica Spa has invested to obtain FDA registration of its products which it considers strategic for the American market and which will be marketed by Medica USA Inc.

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Medica Profile

Medica Group is operating since 1985 in the biomedical district of Mirandola (Italy). Development of innovative products for blood purification has always been company's core business. Thanks to the activity of two extremely dynamic R&D groups (medical equipment, membranes and disposable), the Group competes successfully in several markets, namely:

- Medical (dialysis, CRRT, ECCO2, Apheresis, DFPP, CHF, HIPEC, pre-transplant organ perfusion, bioregenerative medicine, gastroenterology, urodynamics, oxygen humidification).
- Microbiological purification of water
- **Industrial automation** for the biomedical sector.

R&D focus has been integrated over the years with a highly automated production systems in five different facilities, four in Italy and one in Tunisia, and two commercial entities (in US and in China).

The key success factors of the Group are:

- **extrusion of hollow fiber membranes** for hemofiltration, plasmapheresis, cascade filtration, oxygen humidification, ultrafiltration and microfiltration of water
- **vertical integration,** proved by the ability to manage not only the design and development of medical disposables and equipment, and the development of the automation technologies required for their production as well.
- International recognition with significant share of export, with sales in over 60 countries.

The Medica group closed its consolidated financial statements for 2021 with revenues of 43.8 million euros (44.1 million euros in 2020), EBITDA of 9.9 million euros (9.5 million euros in 2020), EBIT of € 5.8 million (€ 5.6 million in 2020) and net profit of € 5.0 million (€ 3.8 million in 2020).



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